

## MAZOR BUILDS FOR GROWTH WITH ALTX DEBUT

**Mazor Group – the leading supplier in the Western Cape of steel and aluminium products - debuted strongly this morning on AltX at R4,50, a premium to the R4 a share in the pre-listing private placement, to generate a market capitalisation on listing of R551,3 million.** After a substantially oversubscribed pre-listing private placement, healthy trade has fuelled R10,9 million worth of trades a few hours after listing in which 2,5 million shares changed hands.

Ronnie Mazor explains Mazor Group's offering: "We supply structural steel works, aluminium doors and windows and façade cladding to buildings, all of which are used in the construction of shopping centres, warehouses and mines." Mazor Group has wholesale relationships with a number of blue-chip construction companies. "The bulk of our work is on substantial projects such as hotels and office blocks although we do select residential work at the upper end of the market in addition."

Of the total R170 million raised pre-listing, R90 million will be new capital for the group to strengthen the balance sheet and both drive organic growth and facilitate expansion into other regions in South Africa as well as into associated industries. "In order to continue capitalising on buoyant market conditions we need to improve efficiency and increase capacity by investing in new plant and equipment," says Ronnie Mazor.

He adds that the group will initially focus on expanding into KwaZulu-Natal and the Eastern Cape. "Mazor Group focuses on bottom line growth. Profit margins in Gauteng are considerably lower than regions in which demand outstrips supply, making it a less attractive destination in the short-term. However, we will consider expanding into Gauteng in time to use this region as a springboard into the mining sector."

He continues that construction methodology is changing in South Africa to keep pace with global developments. "We are seeing an increasing use of aluminium and glass components both inside and on the exterior of buildings as it is more cost effective than brick." Although Western Cape-based, Mazor Group is the accepted leader in the country of glass façade cladding, a specialist technique. He says this is an area of growth for the group that offers opportunity to capture more of the value chain inhouse. "We are intending to branch into the supply of glass to augment our value-add services such as façade cladding."

The group is currently experiencing robust demand with an aggregate order book of R115,8 million in hand to meet the R161,9 million forecast to February 2008. The two divisions, Mazor Aluminium and Mazor Steel, have probable project pipelines to date of R240 million and R190 million respectively over the next 18-24 months.

Ronnie Mazor is optimistic about the company's prospects and investment proposition: "We are confident that the AltX listing will enable Mazor Group to enhance capacity and efficiency to meet demand as well as expand our reach nationally to secure a larger market share." He continues: "We are certain that we can

create value for shareholders by leveraging Mazor Group's strong brand and established presence in the market.”

Mazor Group supplies steel and aluminium products to the industrial, construction and infrastructure markets. The group operates through two operations: Mazor Steel which designs, supplies and erects structural steel frames and Mazor Aluminium which designs, manufactures and installs aluminium products.

**Ends.**

---

**Issued by: Envisage Communications**  
Nicole Katz  
(011) 325 5944/083 287 2771

**On behalf of: Mazor Group Limited**  
**Ronnie Mazor, CEO**  
(021) 556 1555/082 324 7215

**Share Code: MZR**

**Issue date:** 21 November 2007